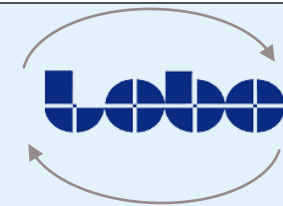




LOBO STAFFING

*CORPORATE
OVERVIEW*

2021



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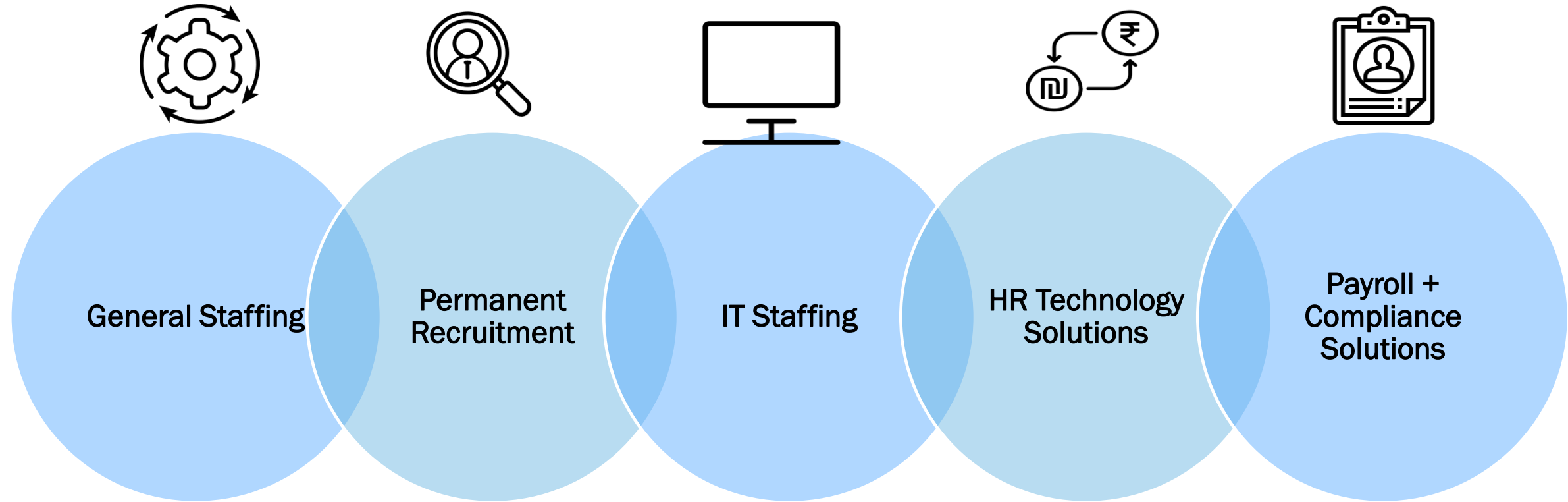
Why Us?

SNAPSHOT OF LSS



Quality * Scalability * Flexibility * Innovation * Efficiency

SERVICE CAPABILITIES



Lobo Staffing offers its clients a single platform for all their HR Solutions

KEY CLIENTS

TATA COMMUNICATIONS



Red Bull®

Johnson & Johnson

Parlé Agro

Pepe Jeans

LONDON



asianpaints



LARSEN & TOUBRO



marico

L'ORÉAL®

Schneider
Electric

SIEMENS



THE TIMES OF INDIA

Portescap

TATA POWER

PROMOTER PROFILE

Mario Lobo, Chairman



- CEO and Managing Partner for Personnel Search Services and Ray & Berndtson India
- XLRI Alumnus
- “Distinguished Alumnus Award” by XLRI in 2014 for his contributions to the Human Resource industry in India
- Governing Council of Loyola Institute Chennai and Xavier Institute Jamshedpur

Nigel Lobo, Executive Director



- Executive Director of Lobo Staffing and Founder of Quikchex
- Wharton School, University of Pennsylvania (BS)
- Wharton School, University of Pennsylvania (MBA)
- JP Morgan, New York (Investment Banking)

Andre Lobo, Director



- Executive Director PSS Singapore and PSS Americas
- University of Michigan Ann Arbor (BS)
- IESE Business School (MBA)

Erika Lobo, Director



- Executive Director PSS India
- Wharton School, University of Pennsylvania (BS)
- Goldman Sachs, New York + London (Investment Banking)

GROUP COMPANIES



- Pioneer of Executive Search in India since 1981
- Among the Top 10 Search Firms in India by Revenue
- www.pssindia.com



- Leader in the Executive Search space in the Middle East
- Established in 1993
- www.lobomanagement.com



- Leading Global Retained Search Firm
- Founded in 1965 with India Partnership dating back to 1996
- www.rayberndtson.com



- Fast Growing Search Firm in Singapore focused on South East Asian market
- Established in 2016
- www.psssingapore.com



- Leading HRMS + Payroll Technology Company
- Works with over 800 Companies across India
- www.quikchex.in



- Fast Growing Search Firm based in New York focused on North American market
- Established in 2017
- www.psssingapore.com

Lobo Staffing is part of the 40 Year Old PSS Group of Companies, a Global Diversified HR Conglomerate

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Why Us?

WHY PARTNER WITH US

1

IMPECCABLE 20 YEAR TRACK RECORD INCLUDING MANAGING LARGE SALES TEAMS

- For over 20 years we have successfully partnered with some of India's leading corporates
- New Clients want to work with us and most of our **Clients have had partnerships with us for 10+ years**
- **Untarnished compliance record**
- **Successful track record managing large sales team for companies like Asian Paints, Red Bull, L&T Electricals, Berger Paints , Pepe Jeans and L'Oreal**

2

TECHNOLOGY DRIVEN DELIVERY MODEL

- Technology forms the core of our delivery model right from onboarding to exit
- **All technology is built by our in-house engineering team** which allows us to customize solutions for our clients
- Technology **eliminates errors** and creates efficiencies
- Technology creates a much **better and transparent employee experience** (including our mobile app) and client experience (client MIS Dashboard)

3

PERSONALIZED CUSTOMER CENTRIC SUPPORT

- Lobo Staffing's key USP is the **personalized level of support** it provides to Clients and employees alike
- Account Managers are **reachable on their mobile phones at all times**
- Strict internal SLA adherence to turnaround times on query resolution
- The result is high customer satisfaction

1

STRONG COMPLIANCE TRACK RECORD

Our strict internal audits, coupled with automated technology compliance trackers ensure that we are 100% compliant



PF Act

ESIC Act

Workmen's
Compensation Act

Industrial Dispute Act

Factories Act

CLRA Act

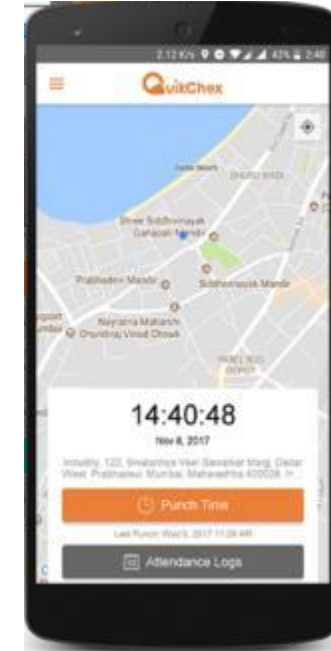
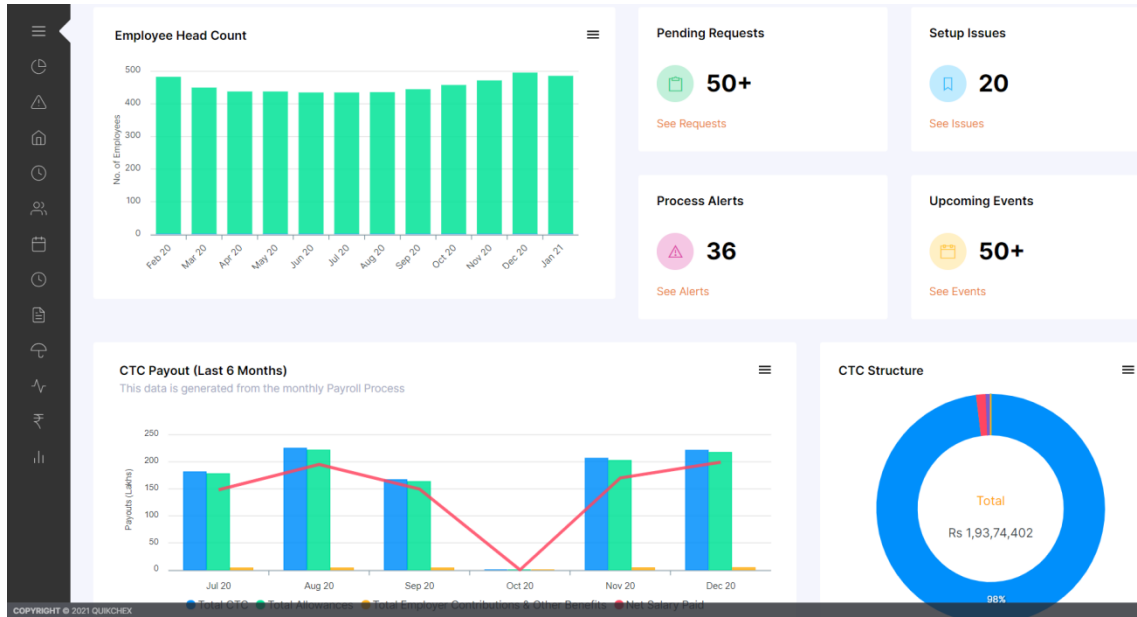
Min Wages Act

POSH

Shops + Establishment

Bonus Act

TECHNOLOGY DRIVEN DELIVERY MODEL



Employee Database	Directory of Employee Milestones	Organization Tree	Document Repository	Payroll Software	Performance Management	Learning	Reports
Leave Tracking	Attendance Tracking	Social Newsfeed	Expense Management	Flexi-Benefits	Recruitment	Onboarding	Exit Management

CLIENT TESTIMONIALS

“

We are pleased to get prompt & professional service from the Lobo Team in all our queries. Their understanding of our requirements and deliverables is really commendable. Kudos to the team!”

”

Harshada Divkar, Bennett Coleman (Times of India)

“

We are extremely happy with the way Lobo Staffing representatives are interacting with us and providing immediate response to our queries raised from our side with an immediate solution.

Soumik Mukerjee
Manager, Siemens Limited

”

“

Lobo Staffing is extremely prompt in resolving all queries and grievances raised. The turn-around time is quick. We are overall very happy with the delivery from Lobo Staffing's side on all requests.

Parminder Singh
Head HR Operations, Boehringer Ingelheim India Pvt. Ltd

”

“

Thanks Lobo Staffing Team for your excellent support so far in this transition. Truly remarkable considering how complex the transition was. I also want to appreciate the manner in which your team managed the show during your communication with line managers.

Arish Ali
HR Business Partner Siemens Healthineers

”



THANK YOU