

# Job Title -: Marketing Executive

• Location. - Mumbai.

Start Date. - Immediately.

• Duration. – 3 Months.

Stipend. - Unpaid

# Introduction:

Dialogues Media is a noted media-based company applying metrics to assess the efficacy of services or products of its customers in the competitive marketplace. Right from discovering the target audience building and getting useful feedback, we offer a complete spectrum of expertise including advertising, market research, and PR activities.

At Dialogues Media, we aspire to provide our customer's counsel based on our acumen and experienced judgment. Irrespective of the business size we work closely with our clients and strive to give our best to them.

# Job Description:

- Understand client's requirement and project's objectives, formats and approach and conduct research.
- As a marketing executive, you'll contribute to and develop integrated marketing campaigns to promote a product, service or idea.
- $\circ$  ~ create awareness of and develop the brand you're marketing.
- communicate with target audiences and build and develop customer relationships help with marketing plans, advertising, direct marketing and campaigns.
- work closely with in-house team to design marketing materials such as brochures, Pamphlets and adverts.
- enhance audience engagement
  organise and attend events such as conferences, seminars, receptions and exhibitions.
- o conduct market research, for example using customer questionnaires and focus groups.



## **About Internship:**

#### Day-to-Day Responsibilities Include:

- o conducting research study on feild
- Need to Visist in PVT. Institution.
- Briefing about Service and Product.
- Take Strong follow up to close leads.

# Skill(s) Required:

- English Proficiency (Spoken)
- o Ability to interpret large amounts of data and to multi-task
- o Strong communication and presentation skills
- Excellent knowledge of statistical packages (SPSS, SAS or similar), databases and MS Office
- o Search engines, web analytics and business research tools acumen
- o Familiarity with CRM programs
- Adequate knowledge of data collection methods (polls, focus groups, surveys etc)
- o Working knowledge of data warehousing, modelling and mining
- o Strong analytical and critical thinking.
- o Interpersonal skills with strong written and oral communication skills



- Analytical and problem-solving kills
- Creativity and teamwork
- Well-groomed, presentable and confident in dealing with people for effective negotiation
- o Responsible and able to work under pressure
- Excellent people skills and a friendly manner.
- o Communication skills- written as well as oral
- o Listening skills

# Who Can Apply:

#### Only those candidates can apply who:

- o are available for full time (in-office) internship
- o can start the internship immediately
- are available for duration of 2 months.
- o have relevant skills and interests
- women wanting to start/restart their career can also apply.

### Perks:

- Internship certificate.
- Recommendation letter.



## Notes:

• If the Job/internship is extended to three months Basic Stipend can be provided based on candidate performance and company's decision.

# Pre Placement Offer:

• Students in Last year can be offered a PPO (Pre-Placements offer) in Mumbai CTC details would be shared once students is considered for PPO bases on candidate performance and company's decision.